

The Dawning New Age of Dental Medicaid: *Partnerships, Resources, and Challenges*

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Missouri Coalition for Oral Health

MCOH Mission - to improve oral health with all Missourians by advocating for sound public policy.

MCOH Vision - Oral Health for all.



Addressing Access to Care

- MCOH works to achieve consistent access to dental care for all Missourians – a dental home
- There are approximately 1.4 Million Missourians receiving healthcare benefits through Medicaid. That's 1 out of every 5 Missourians. In SFY2022, there were 743 Medicaid Dental providers.
- Increasing the number of Medicaid dental providers will increase access to care - Increased access to care will increase the number of children ready to grow and learn, and the number of adults ready to productively contribute
- The increased Medicaid dental rates create many possibilities - even though there are still challenges –
 - Most Medicaid Dental Providers are at FQHCs
 - Many private practices have no experience with Medicaid
 - Workforce shortages have impacted staffing at dental practices and some practices report they are currently at or near capacity



Increasing Dental Provider Participation in MO Medicaid

- After successfully advocating for the rate increase in July 2022, the Missouri Coalition for Oral Health (MCOH) partnered with the Missouri Dental Association (MDA) and MO HealthNet to increase access to care for all MO HealthNet participants through increased dental provider enrollment.
- Grant funding from the Missouri Foundation for Health and Health Forward Foundation make this work possible.
- MCOH is traditionally concerned with advancing policy that leads to increased access.
- The current project connects the system of dental to identification of needed policy change.
- In addition, this work identifies system operational issues that can be improved, as well as providing accurate information about MO HealthNet.



Comparing the Codes

See how these popular billing codes are reimbursed!

Billing Code	Office Fee	PPO	Medicaid
D0120 Periodic Exam	\$59.33	\$50.00	\$48.40
D0140 Limited Exam	\$83.50	\$78.00	\$71.20
D0150 Comprehensive Exam	\$91.00	\$87.50	\$83.20
D0240 Intraoral Radiographic Image	\$43.00	\$33.00	\$36.80
D0330 PANO	\$128.33	\$81.00	\$104.80
D1110 Adult PROPH	\$96.50	\$77.00	\$85.60
D1120 Child PROPH	\$80.00	\$55.50	\$62.40
D1206 Fluoride	\$48.00	\$38.50	\$36.80
D2331 Resin Based Composite	\$244.00	\$117.60	\$189.60
D2391 Resin 1 Post	\$174.00	\$103.00	\$169.60
D2392 Resin 2 Post	\$225.00	\$143.27	\$214.40
D2393 Resin 3 Post	\$251.00	\$152.00	\$264.00
D2740 Porcelain Crown	\$1,216.50	\$496.00	\$1,048.80
D2930 Stainless Steel Crown	\$265.00	\$188.00	\$244.80
D7140 Extraction	\$170.00	\$127.50	\$52.29

Data collected from a small sample of private practices.

MO Medicaid Today

What 80 % UCR Looks Like

CDT	Detail	Old Rate	New Rate
D3410	Apicoectomy – Anterior	\$212.78	\$660.80
D3421	Root Surgery Premolar	\$239.93	\$749.60
D3425	Root Surgery Molar	\$279.45	\$832.00
D3426	Root Surgery Ea Add Root	\$114.97	\$388.80
D3428	Bone Graft Peri Per Tooth	\$80.88	\$583.20
D3429	Bone Graft Peri Each Addl	\$61.81	\$541.60
D3430	Retrograde Filling Per Root	\$87.83	\$264.00
D3432	Guided Tissue Regeneration	\$61.81	\$558.40
D3450	Root Amputation Per Root	\$153.70	\$460.00



Increasing Dental Provider Participation in MO Medicaid

Through conversations with Missouri Dental Providers, additional barriers that prevent providers from enrolling with MO Medicaid were identified:

- Enrollment, Credentialing, Billing training

MO HealthNet Enrollment is done in less than 14 days

- Audit unknowns

A recorded webinar with MMAC Director for dental providers is now available

- Sedation & Extraction Rates

Is expected to happening soon

- Periodic Exams for adults - to provide a dental home

D0120 (Periodic Exam) is being added soon

- High need for Specialty dental providers

Still in the works, but making progress



The Work We have Done in Summary

- Reached over 3,000 Missouri Dental Providers with information about MO Medicaid using a targeted Media Campaign – To our knowledge this model has not been used previously anywhere
- Conducted 18 webinars to address barriers identified by providers and debunk myths about MO Medicaid
- Created streamlined resources for dental office staff to navigate MO HealthNet enrollment, participant eligibility, and billing
- Worked directly with over 180 dental providers to provide technical assistance and facilitate Medicaid enrollment and provider mastery
- Outreach to providers at 10 statewide and local events
- Identified provider concerns, worked collaboratively to find solutions and improve the MO HealthNet system to increase access to dental care



Essential Partnerships

Because of these essential partnerships, MCOH has been able to identify and address dental provider barriers and work to address those barriers. As a direct result MO Medicaid continues to improve, and participants are increasingly able to access the care they need.

- MO HealthNet
- Missouri Dental Association
- Missouri Medicaid Audit & Compliance (MMAC)
- Missouri Dental Hygienist Association
- Missouri Dental Societies
- School Nurses Association
- Office of Dental Health
- United Healthcare
- Home State Health/ Envolve
- Healthy Blue/ DentaQuest
- Private Practiced Providers
- Federally Qualified Health Centers (FQHCs)
- Local Public Health Agencies (LPHAs)
- MO Academy of Pediatric Dentistry
- Missouri Primary Care Association
- A.T. Still University School of Dentistry & Oral Health
- UMKC School of Dentistry
- Kansas City University
- Many, many, more

MCOH gratefully acknowledges grant funding from the Missouri Foundation for Health and the Health Forward Foundation.



The Plan for the upcoming year

- Use the targeted media campaign to reach dental providers and dental office staff.
 - Adapt the campaign based to changing conditions and challenges.
- Work directly with providers and practices to provide education, technical assistance and resources.
- Identify barriers and address those barriers through education, operational improvements and advocacy for policy changes where needed.
- Continue collaboration with essential partners.



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